



March 05, 2020

To Our Valued Customers:

The management team at Vertical Cable has been reviewing the current situation and the potential impact upon our ability to maintain our current service levels. We are addressing the current crisis on a number of fronts.

First and foremost, to insure that our employees remain safe in our work environment we are working with the CDC's *updated guidance for business response*, and have taken steps in each of our facilities to insure that we aggressively work to minimize the potential for the virus to enter and spread through our facilities. To date we have had no issues and continue to maintain full staff levels across the company.

We have also been working with our supply team to identify any potential problem that could effect our stock levels. Our sister company in Texas has advised they have comfortable levels of raw materials for manufacturing to carry us through the next 30 to 60 days. In addition we are working on moving more of our import products over to them to help with the flow of material. On the import side we have been advised that most plants are back to full production but have noticed some issues with incoming freight from certain countries. We may see delays of up to a week as freight lines wait for enough containers to fill the vessel. We are and continue to work to find alternative freight options to keep our incoming stock flowing smoothly.

We will keep you informed as we continue to navigate through this crisis. Please feel free to reach out to us with any questions or concerns that you may have.

Sincerely,

Mike Sattarzadeh  
President & CEO

